

Give Your Clients a 30% Raise!



Ideal's **GAIN** program is far more tax-efficient and far less costly than any income rider available today.

GAIN is especially beneficial for clients who want to start taking income immediately from non-qualified money. Consider a 60 year old client with \$500,000 who would like to begin lifetime income payments immediately. The assumed tax rate is 25%.

Option 1: Using an income rider, she would receive an after-tax monthly income of \$1,805 for the rest of her life.

Option 2: Using Ideal's **GAIN** plan, she would receive an after tax monthly income of \$2,330 for the rest of her life.

That's an increase of about 30%! The great news is that **GAIN** does not require you to take a pay cut. You would be paid the **same commission** under either option.

Ideal gives you all the back-office marketing and actuarial support you need to make high-tech income planning a breeze. There's no software to learn and no cost to you.

GAIN is a comprehensive income solution tailored to fit each client's unique needs and circumstances. It comes complete with professional-looking charts and graphs that showcase your value as an advisor.

Contact your Sales Advisor to learn how this is possible.



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